



THE FINLEASE GROUP – A QUICK OVERVIEW

THE FINLEASE GROUP IS DELMADE'S PREFERRED FINANCE PROVIDER

The Finlease Group is not a subsidiary of a bank. We are an independent, privately owned business, facilitating the finance for our clients through a broad base of banks, finance companies and non-bank institutions.

Unlike some larger financial institutions, Finlease is small enough to offer personal, dedicated service so needed by businesses, whilst being large enough to negotiate the right financial structures for our clients. We take our role very personally; it is our business and our lifeblood.

We are a business focussed on service. We understand the “lifetime value” of our clients and recognise that such long-term relationships can only be forged through the provision of competitive finance products delivered on time, with minimal input from the client and with a high degree of personal service.

Our role is to use our range of resources to independently secure the most favourable debt structure for our clients, not only in terms of interest rate, but also ensuring a minimum of conditions and covenants, effectiveness of structure as well as speed and ease of approval through to settlement.

Having been in business for almost 30 years, with offices Australia wide and consistently funding over \$450mil p/a in equipment finance, Finlease has the skill sets and buying power to be very effective advocates in negotiating the right outcome for our clients.

But don't just take our word for it, you can ask our clients by visiting an independent feedback site called Product Review and search for Finlease.

Would you like to organise finance for your purchase with Delmade?

Contact Us

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